

The value of partnering with SecuriCare's Patient & Appliance Review Service (PARS)

For Patients

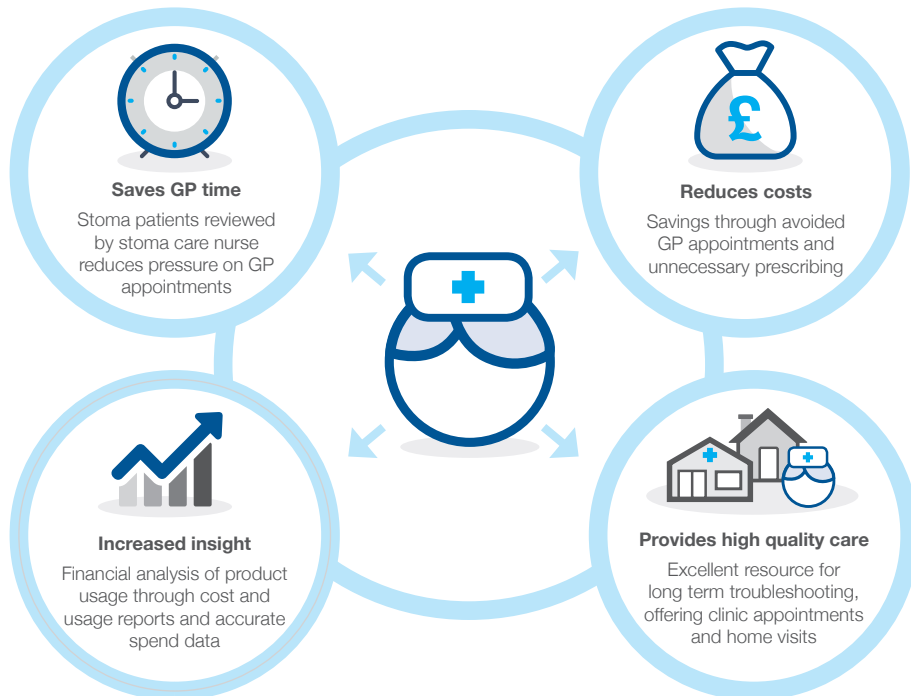
Patients are at the heart of all we do

We provide care and support to patients at all stages of treatment from pre and post surgery to long term support. Patient care is delivered according to CQC regulated Stoma Care Clinical Nursing Standards, using structured Patient Care Pathways and agreed contracted Service Standards.



For GPs

The SecuriCare Nursing Service can help make a difference



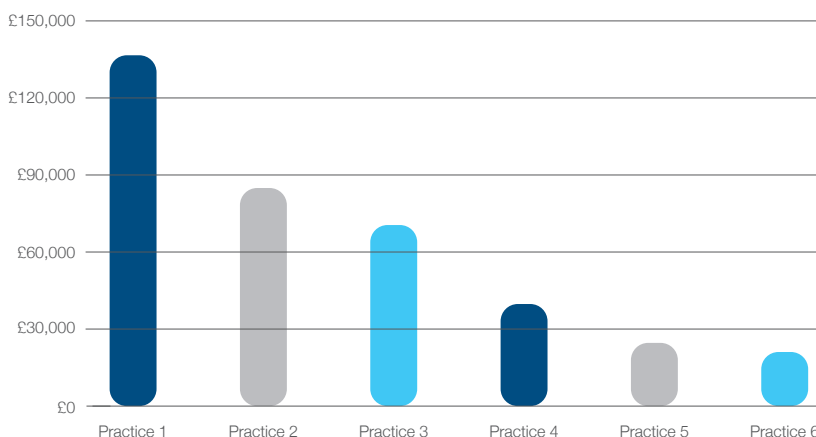
We provide a resource that can be relied upon to provide the best possible care and support for your stoma patients and you.

SecuriCare's GP Review service goes beyond a standard Appliance Use Review (AUR). Our nurses not only look to assess the suitability and cost effectiveness of products but also provide a complete holistic assessment of the patient and their wellbeing in order to enable and support the patient's self management.

SecuriCare will provide robust data regarding inappropriate product usage and potential cost savings that could be achieved through a reduction in waste or a change of product.

We use our specialist knowledge of stoma care nursing and in depth understanding of the products available to patients, to choose the best combination of care and bring down the average prescribing cost wherever it is appropriate. SecuriCare is also able to monitor the practice spend in relation to other GP practices in your area. The reports provide insight on how a GP practice compares with other practices within the locality.

Highest GP Practice in Stoma Spend MAT/04/2022 - Example PCN



For PCN and ICS



Saves GP practice time. Stoma patients reviewed by SCN reduces pressure on GP appointments



Follow-up and ongoing support from SCN reduces the need for appointments. Minimum saving = £30 per GP appointment¹

Early resolution of complications prevent readmission = £870 per re-admission avoided²



GP review reduces inappropriate product usage and rationalises stoma spend



Increased awareness of stoma care services available in the area, avoids need for emergency care

Clinical and emotional support provided



Provides resource for education and troubleshooting for nursing personnel including eLearning courses in both stoma care and wound care

Support within the residential care environment through comprehensive education and support package for care providers.

¹NHS Institute for Innovation and Improvement (2010). Return on investment calculator. Available at [http://www.institute.nhs.uk/quality_and_service_improvement_tools/quality_a..._tools/Return_on_Investment_\(ROI\)_calculator.html](http://www.institute.nhs.uk/quality_and_service_improvement_tools/quality_a..._tools/Return_on_Investment_(ROI)_calculator.html). (accessed Mar 2014).

²Coloplast Ltd. (2010). High Impact Actions for Stoma Care. Available at <http://www.apollonursingresource.com>

Your trusted clinical partner

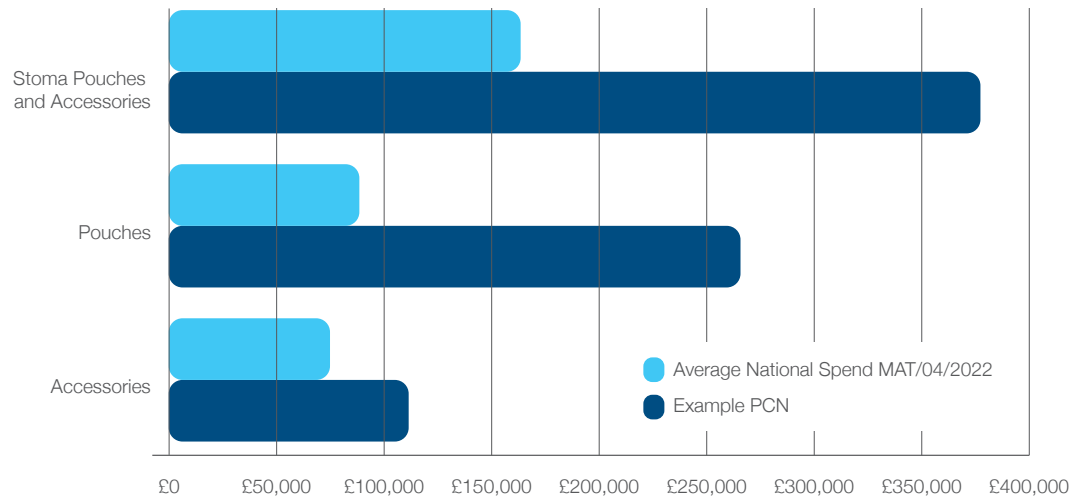
We provide access to accurate spend data which presents a clear understanding of ostomate prescribing patterns via moving annual total (MAT) trend monitoring. This can be benchmarked against national prescribing data averages. Stoma pouches and accessory spend data can be presented by PCN, ICS or by individual GP Practice. Customised demographic data by GP's is also provided. Time spent by the SecuriCare nurse working on behalf of the PCN, ICS or GP can be validated through nurse activity data.

The following is a selection of the information which can be provided. All reports come with analysis and recommendations with regard to effective prescribing.

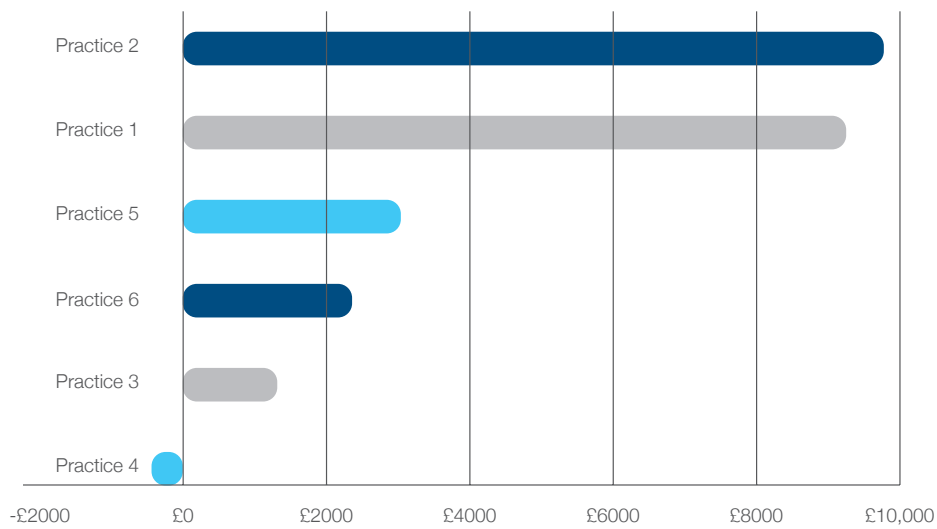
Example PCN and ICS	MAT/04/2021	MAT/04/2022	Difference	% Growth
Total spend via SecuriCare	£7,072	£7,658	£586	8.3%
Number of customers ordering via SecuriCare	4	4	-	0.0%
Average spend per patient	£1,768	£1,914	£146	8.3%
Average number of orders per year	12.3	18.5	6.25	51.0%
Average order value	£144	£103	-£40.8	-28.3%
Total pouch spend	£6,211	£5,572	-£638	-10.3%
Total accessories spend	£862	£2,086	£1,224	142.1%
% pouch spend	87.8%	72.8%		
% accessories spend	12.2%	27.2%		

The following charts are examples of data which can be provided relevant to your practice.

Example PCN vs National Average PCN Stoma Spend



Largest increase in GP Practice Stoma Spend MAT/04/2022 vs MAT/04/2021 - Example PCN



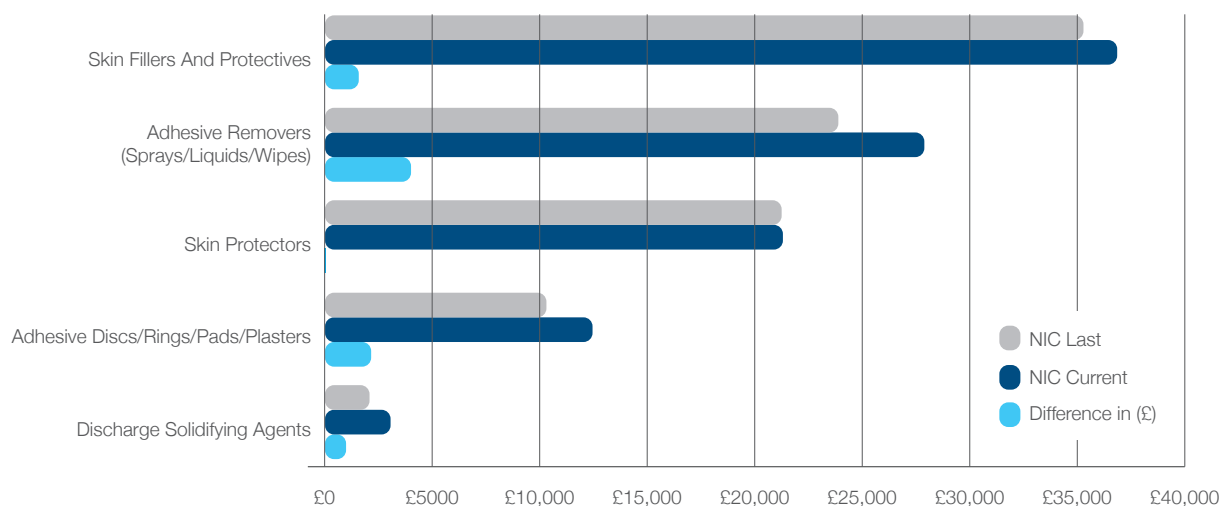
Total PCN Stoma Spend by Practice, MAT 2021-2022

PCN Name

Data sorted based on Difference in (£)

Practice Name	MAT/04/2021	MAT/04/2022	Difference	% Growth
Practice 2	£75,144	£84,924	£9780	8.3%
Practice 1	£127,358	£136,613	£9255	0.0%
Practice 5	£21,572	£24,614	£3042	8.3%
Practice 6	£18,704	£21,066	£2362	51.0%
Practice 3	£69,186	£70,504	£1318	-28.3%
Practice 4	£40,189	£39,753	£-436	-10.3%
Grand Total	£352,153	£377,474	£25,321	142.1%

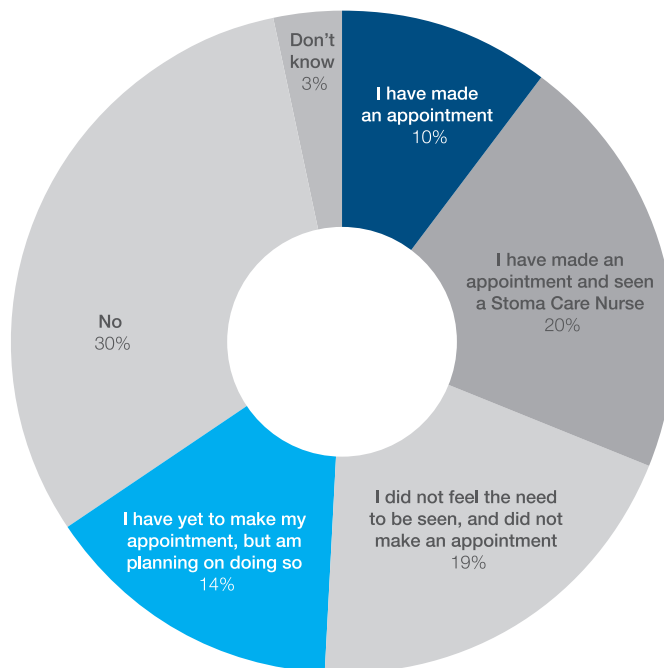
Spend by Accessory Types within Example PCN MAT/04/2022



Quality & Innovation in Stoma Care

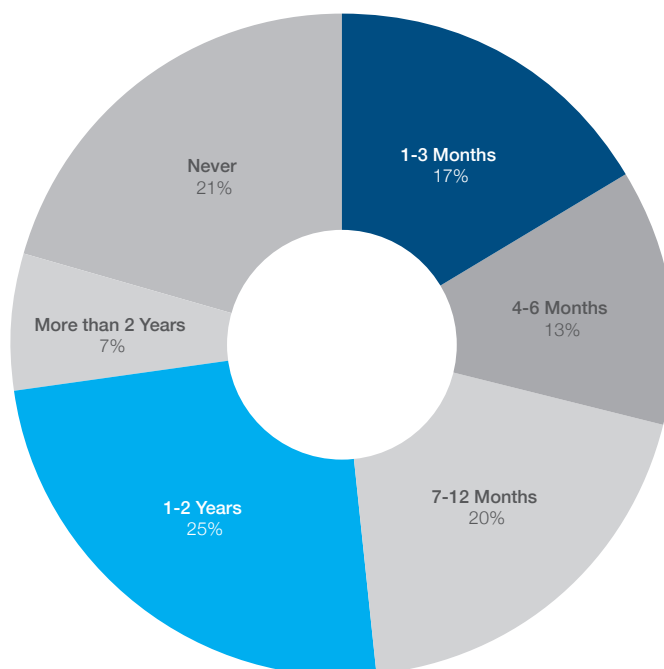
PREMs

Patient-reported experience measures (PREMs) are questionnaires completed by the individual patient which seek to measure the patients' perceptions of their experience of the clinical service whilst receiving care. In carrying out PREMs at regular intervals and throughout the patient pathway, this allows for comparison over time, and also seeks to recognise specific trends and challenges which may in turn help to identify and promote service development and improvement.



Have you made an appointment in the last 12 months?

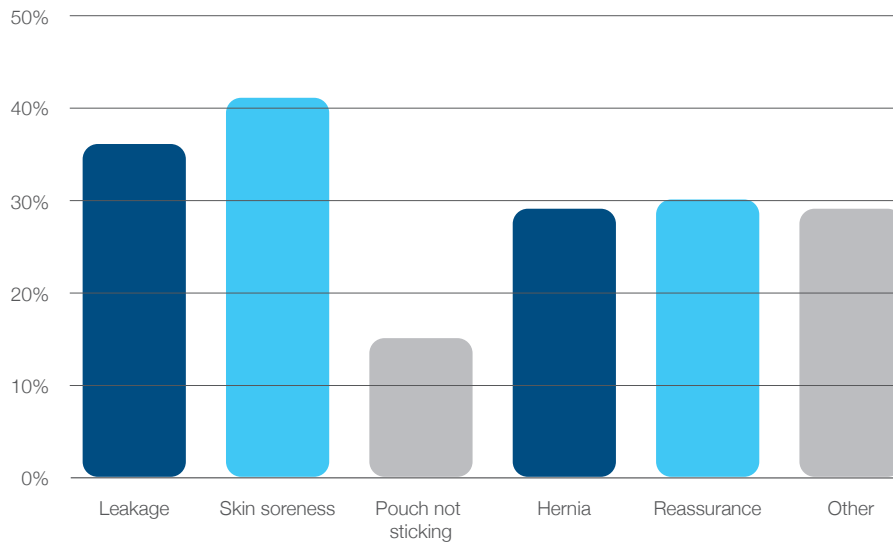
Highlights the number of patients who had been offered a clinical review of their stoma with the SecuriCare SCN in the previous 12 months.



Time since last review?

Highlights the time since their last review with the SecuriCare SCN.

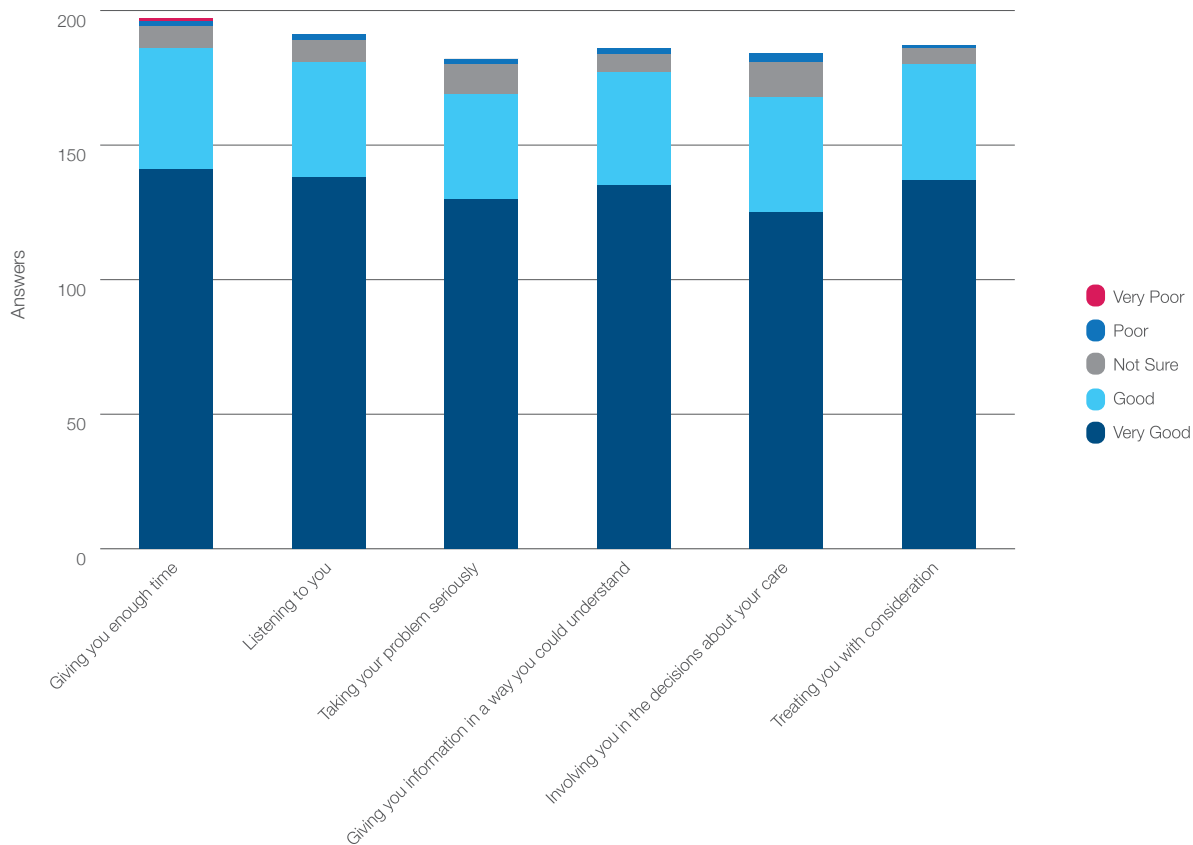
Why have you needed to contact the Service?



NOTE: Some patients may tick more than 1 answer, so be represented in more than 1 category)

n= 450 responses

Thinking about the last time you saw your stoma care nurse, how good were they at the following?



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Putting you first